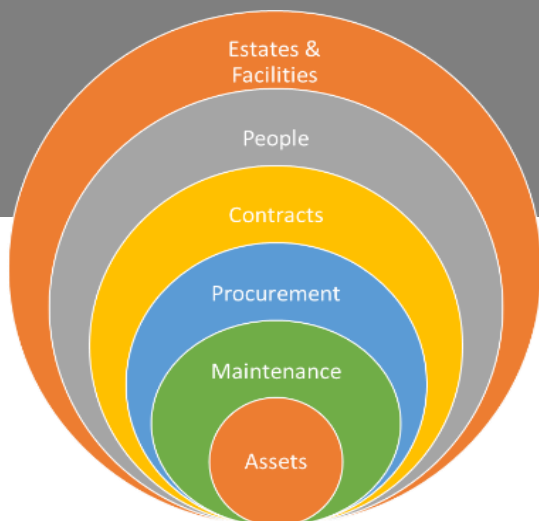


- WELCOME TO HPL....
- This is the first of regular newsletters from Healthcare Partners Ltd (HPL): a new managed healthcare services company owned by the Trust.
- HPL comes into operation from the 1st April and is responsible for procurement across the Trust and medical equipment, servicing, and contracts in specific departments.
- Our aim is to provide the Trust, and especially clinical staff, with exemplary service quality in these areas whilst delivering operational and financial benefits.
- As a subsidiary of the Trust we are a part of the RSCH family and the NHS



WHY CREATE HPL?

- Procurement, contracts and servicing of medical equipment is highly dispersed across individual departments in the Trust.
- HPL will consolidate and achieve synergies in these to bring about operational and financial efficiencies, as well as transformation of future service delivery.
- We will also release clinical staff from having to manage these items and so free up time for them to deliver more patient care.

WHAT DEPARTMENTS ARE IN SCOPE?

#1 All departments - Purchasing of most non-pay items for the Trust through our Supply Chain and Procurement team.

#2 Full managed services - for the provision of medical equipment, maintenance, servicing, contracts and facilities for specific departments:

- Endoscopy • Radiology • ICU
- HSDU • Audiology
- Theatres including Surgery & Anaesthetics
- Radiotherapy including Technical Services & Nuclear Medicine
- Other departments such as Cardiology to transfer to full managed services later in the year

HPL will drive improvements in quality, service delivery and transformational change. In the next 12 months we will achieve over £3m of savings for the Trust.

WHAT WILL CHANGE?

- From the 1st April the ordering of non pay items will continue as now on the SBS system except for the Full Managed Services departments.
- For the Full Managed Services departments a small new team of professional buyers will handle all purchasing and orders through a separate HPL SBS system. At the same time HPL will take on responsibility for medical equipment and servicing.



DID YOU KNOW?

Purchase orders by the Trust each year:

Order lines - 218,000
Actual orders - 53,000
Total value - £53m
Omnicell purchases - £8.5m

Medical Equipment

Total items - 10605
Original cost - £37m
Most expensive – Linac Stereotactic £1.8m
Least expensive – Oxygen Flow meter - £19
Average age of equipment – 6 years 9 months

Service Equipment Contracts

Total contracts - 155 on record
Average value - £19301 per annum
Largest supplier - GE

WHAT AND WHO TRANSFERS TO HPL?

- All medical equipment and their contracts for the Full Managed Service areas will transfer from the Trust to HPL. Going forward HPL will own, service and replace that equipment.
- The current Trust Procurement team will transfer to HPL on the 1st April. Technical service and maintenance staff are planned to transfer later this year once consultation on TUPE is completed. The employment rights, terms and conditions of employment, and NHS pensions of affected staff are not affected and will be maintained in their roles into the future. Clinical staff remain with the Trust.

WHAT HAS BEEN ACHIEVED SO FAR?

- There has been a great deal of preparation to bring HPL into operation including:
- Production of a new manual of operational processes e.g. ordering and servicing
- Development of service schedules for Full Managed Services depts.
- Development of a new SBS system for HPL
- Governance arrangements so the HPL is formally established as a subsidiary Company of the Trust
- TUPE consultation completed for Procurement staff
- Recruitment of additional procurement and business partner staff to support new processes and drive transformational scheme
- Development of a new medical equipment asset base, e-Quip, which now lists over 10,500 items

WHERE NEXT?

As you would expect we have some challenging plans in the year ahead:

- Supporting Trust departments in the delivery of their non-pay cost improvement programmes
- Equipment servicing contract rationalisation and savings, especially with the big suppliers
- Working with the Trust clinical staff to develop a medical equipment strategy replacement programme and how this is funded
- Potential transformation schemes in decontamination (HSDU and Endoscopy), theatres procurement, and in house medical equipment servicing

HOW SEPARATE IS HPL TO THE ROYAL SURREY?

HPL is a company with its own office and staff. However, it is fully owned by the Trust and will comply with the Trusts values and behaviour's. The Trust is also our prime customer and our staff are part of the wider RSCH family

HPL – The Team

HPL Team @ 23rd March 2018

Centre Resources	Operations	Procurement
Alf Turner – Managing Director	Mark Magrath – Head of Office Operations	Richard Woodage – Head of Supply Chain
Vickie Irlam – Office Manager	Vanessa Bollons – Business Partner	David Atkins-Clarivette - Contracts Manager
Bill Stronach – Finance Director	Teresa Fhay – Business Partner	Adrian Martyn - Procurement Officer (SBS)
Sam Simpungwe - Financial Accountant	Tim Banks – Head of Medical Equipment Services	Kelly Hale - Supply Chain Assistant
Alasdair Coyle - Head of HR	Mark Trotter - Catalogue Manager	Marcus Irving - Supply Chain Assistant
Ian Lucern – Buyer	Jacque Still - Inventory System Manager	Pam Jones - Materials Management Supervisor
Laura Parnell - Materials Management Supervisor	James Siggery - Supply Chain Assistant	Piers Quarless - Supply Chain Assistant
Richard Clifton - Supply Chain Assistant	Dorothy Owczarkowski - Supply Chain Assistant	Mai Rai - Theatre Buyer

FOR MORE INFORMATION OR IF YOU WANT
TO GIVE USE YOU COMMENTS PLEASE
CONTACT VICKIE IRLAM

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