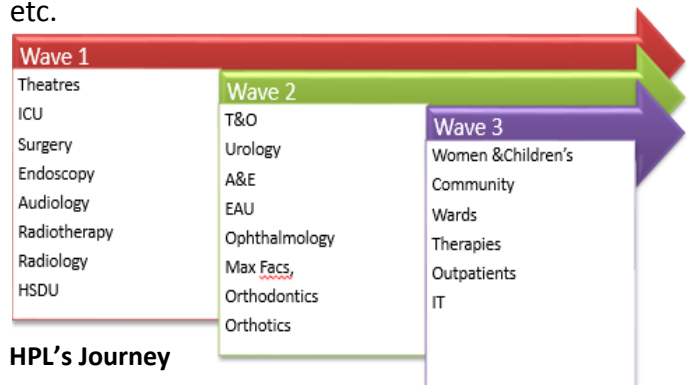


Headlines...

- HPL places the patient at the heart of everything we do.
- We have established better reporting on clinical incidents that arise from procurement and medical equipment so there is total transparency in the Trust with lessons learned and actions taken.
- After nearly a year of operation there have been no incidents of patient harm caused by HPL.
- We are also finalising a new Clinical Assurance Framework for HPL based on the CQC domains.
- The Trust has agreed a proactive replacement medical equipment capital plan for next year of £3.2m.
- Since October we have successfully added the Wave 2 departments to full managed services support by HPL.
- We are now planning the role out to Wave 3 departments from April.
- Both Wave 2 and 3 add between them over £1.5m per annum savings a year to the Trust. Wave 3 generates £850K alone which was not in the original business case.
- HPL is taking a leading role in supporting the Trust in preparing for BREXIT. This includes work with NHS Supply Chain on nationally supplied products and local suppliers. We are ensuring that stock levels and logistics are ready as March 29th gets closer!!!

Waves 2, 3, IT & Community:

- Wave 2 Departments successfully transferred to HPL managed services in the last quarter of 2018 without any major issues: Cardiology, Trauma and Orthopaedics, and Urology from 1st October; A&E and EAU from 1st November; and Ophthalmology, Max Facs, Orthodontics and Orthotics from 1st December.
- Wave 3 Departments are essentially the rest of the Trust involving Women's & Children's, Community, all Wards, Outpatients, and Therapies. These will transfer in rapid succession during April and early May. The only issue that could affect a GO/NO GO decision is Brexit should we need to divert our Supply Chain team to provide extra support to the Trust.
- The transfers involve changes to procurement, services contracts and back office processes now being undertaken by HPL. There is no adverse impact on clinical staff or processes.
- Everyday IT procurement will also transfer to HPL in the coming months to improve contracts and governance. There will be one staff TUPE.
- Full year savings from Wave 2 are £350K this year and £750K next; for Wave 3 they are £850K next year.
- Since the transfer of the Community sites to the Trust in April, HPL has directly supported procurement of supplies and servicing equipment. We have also supported significant investment by the Trust on medical pumps, hoists etc.

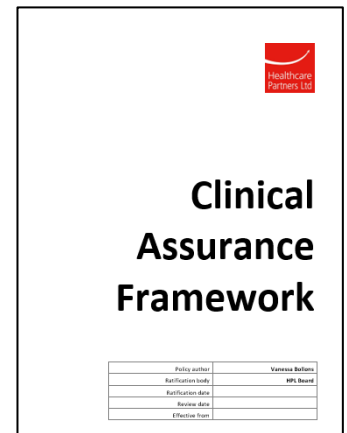


HPL's Journey

Healthcare Partners Ltd (HPL) is a wholly owned subsidiary of the Trust. It will deliver £3.3m of net savings with the Trust this year. This is £900K better than the business plan.

Clinical Assurance & Quality

- HPL's prime purpose is to support the Trust in delivering excellent patient care and providing clinicians (medical, nursing and technical staff) with the right tools and products to do their job. We are now regularly reporting on procurement and medical equipment issues through Datix and summary reports to the Trust Quality Committee. Our new Clinical Assurance Framework is almost completed and the ISO 9001 quality system being implemented across HPL processes.
- Real changes are happening as result, including the Trust agreeing to replace the MRI Scanner in Haste, and action planning to improve HSDU (Sterile Services) and Linac machine reliability.



Omnicell users – please regularly update your fingerprint security

Procurement

- Further Omnicell software upgrades are in progress to improve the operation of the cabinets across the site. The non cabinet virtual system has been temporarily replaced due to ad hoc system outages. Our Materials Management team are now closely monitoring stock levels of products and consumables to ensure no adverse impact on the Trust.
- Stock levels and policies are also under review as outages of key items are considered by HPL as 'never events'. We have over 9000 stock lines (6000 in Omnicell cabinets) across the Trust. There is 14 days stock or more of over 96% of the lines, but 93 items where we have less than 4 days stock. This is a new level of insight so watch this space as we have too much of many and not enough of the few!!!!
- HPL is managing some major procurement schemes for the Trust to improve efficiencies in the year ahead including product standardisation, catalogue management, and one off schemes such as a new digital dictation and print, copying and scanning management systems.

Medical Equipment

- There has been much work on this in recent months at every level. New big items include the 2 CT scanners, Bladder scanners, Gamma cameras, as well as the planned MRI Scanner in Haste, ICU monitors, Theatre table and Audiology equipment.
- The Medical Equipment Group is also being revised to drive planning and investment under the Clinical leadership of Nail Quiney with HPL in support. It will monitor the £3.2m investment by the Trust next year.



Please note that new charity donated equipment needs to be notified to HPL to meet MHRA standards and inclusion on EQUIP records.

Savings and Cost Improvement

- HPL is on plan to exceed its 'stretch target' of efficiency savings of nearly £5m this year. After our costs are deducted the net position is a £3.3m benefit which is consolidated in the Trust's accounts and which flows through to individual departments.
- These savings are from tax efficiencies but also operational savings in procurement, medical equipment and service contracts.
- Next year we have to deliver even more and key to this will be more clinical engagement on schemes which needs to start soon.



Improvement

NHSI Consultation on Subsidiaries

- There are now over 30 subsidiaries like HPL across the NHS.
- In late 2018 NHSI published its long awaited outcomes of the consultation on their operation. A summary of the conclusions were that subsidiaries could exist as long as these were more than tax efficiency vehicles and delivered real operational benefits. They are also valid alternatives to outsourcing although new subsidiaries would require their business cases in future to be approved by NHSI before going forward.
- At HPL we are unaffected by these changes given our scope and good mix of tax and operational savings.
- Following the conclusions of NHSI we are aware that more subsidiaries are being progressed with at least 3 in Trusts across London and the South East.

HPL People



- Since our last newsletter we have said hello to a number of new staff in Procurement, Technical Services and Finance. An updated contact list for the whole of HPL is on the next page.
- We have just hired 3 new engineering technicians, 2 in EME and 1 in Radiotherapy at Redhill. Guildford Radiotherapy engineering recruitment is a major priority.
- We said goodbye to Evelyn Koh who ran the Equipment Library who retired in December. We also thank Rob Samsom for his contribution as Head of EME when he retires later this month.
- Team HPL ran the Surrey Half Marathon on 10th March raising over £1000 for the Prostate Project and the fit out of the Urology Centre– Neil Routledge, Jude Milan, Martin Bleazard, Tim Banks, and Alf Turner (in order of finishing!)

Want to know more about HPL?

**FOR MORE INFORMATION OR IF YOU WANT TO GIVE YOUR COMMENTS PLEASE CONTACT
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HPL – The Team



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